

### APEX INTERNATIONAL FINANCIAL ENGINEERING RES., & TECH. CO., LTD.

(OTC-Ticker : 5210)

Institutional Investor Conference Presentation

Date: Dec. 11, 2024



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#### Agenda

1. Company Overview

2. 2024 Financial Review

3. 2025 Outlook





# Company Overview

#### Overview



- ☐ Chairperson : Mr. Rong-Tang Hsu
- ☐ Vice Chairman: Mr. Chia-Chun Hsu
- ☐ G.M.: Mr. Wen-Chieh Tsai
- □ IPO year: 2002年
- □ Capital: \$820 million NT
- **□** Employees: 150

- □ Offering:
  - Financial application/system software design and development
  - Software system integration services
  - Solar power equipment and system engineering







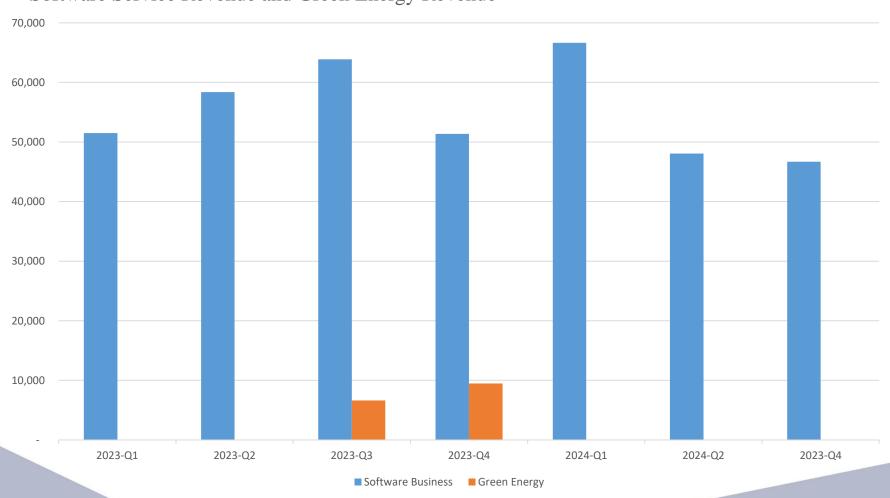


# 2024 Financial Overview

## Consolidated Revenue by Business Segment



Software Service Revenue and Green Energy Revenue



#### 前三季合併綜合損益表



	2024, Q1~Q3	%	2023, Q1~Q3	%
Revenue	174,034.00	100%	183,421.00	100%
Operating Costs	(59,589.00)	-34%	(58,726.00)	-32%
Gross Profit	114,445.00	66%	124,695.00	68%
Operating Expenses	(205,824.00)	-118%	(191,954.00)	-105%
Net Operating Loss	(91,379.00)	-53%	(67,259.00)	-37%
Non-Operating Income and Expenses	1,756.00	1%	(1,354.00)	-1%
Loss Before Tax	(89,623.00)	-52%	(68,613.00)	-37%
Income Tax Expense	(2,576.00)	-1%	(19.00)	0%
Net Loss After Tax	(92,199.00)	-53%	(68,632.00)	-37%
Earning Per Share	(1.48)		(1.10)	



## 3 2025 Outlook

#### **Software Services**



- Enhance technology (AI) and cultivate talent to ensure steady expansion in the Taiwanese market.
- > Actively target overseas expansion, bringing services and technologies to developing countries.

Financial Investment and Transaction Management Solutions



**Real-Time Stock Market Data System** 

#### **Green Energy Initiatives**



Yilan Wusha Junior High School 927.75kW, (Rooftop, covered court, and parking lot project.) Accelerated Construction in Progress, Electricity Revenue Expected to Begin in Q2 2025

2024, Aug-Dec

2024-Dec

2025 Jan - 2025 Mar

2025 Mar

Construction

Grid Connection

Equipment Registration

Power Generation

Tou-Cheng Elementary School (349.5kW) Tou-Cheng Kindergarten (249.75kW):

Completed and Power Generation since 2024 Feb



#### Strategic Goals for 2025



### Goals

## Strategy

### Software & Service

- Stable Revenue
  Growth in Taiwan
- ExpandingOpportunities inOverseas Markets
- Integrate AI to enhance functionality and service quality.
- Pivot to Southeast Asia due to geopolitical shifts.

#### Green Energy

- On-Site EPC
- PhotovoltaicRecycling
- Energy Storage
- Manage costs by tracking raw material trends.
- Collaborate with suppliers to develop new clients.

#### Investments

- B to C Marketing
- B to B to CMarketing

- Transform existing products for end-user markets.
- Form cross-industry alliances to expand product offerings quickly



## Thank You